



Rates for The St. Regis Mardavall Mallorca Resort • Castillo Hotel Son Vida • Sheraton Mallorca Arabella Golf Hotel

*****Direct rates*****

01/11/2017 – 31/10/2018

ADULT RATES – SON MUNTANER – SON VIDA – SON QUINT

	Low season				Mid season				High season			
	20.11.2017 – 17.12.2017				13.11.2017 – 19.11.2017				01.11.2017 – 12.11.2017			
	08.01.2018 – 11.02.2018				18.12.2017 – 07.01.2018				26.02.2018 – 03.06.2018			
	02.07.2018 – 02.09.2018				12.02.2018 – 25.02.2018				17.09.2018 – 31.10.2018			
					04.06.2018 – 01.07.2018							
				03.09.2018 – 16.09.2018								
Rack rate		Hotel guest		Rack rate		Hotel guest		Rack rate		Hotel guest		
18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	
Son Muntaner	€117.00	€70.00	€85.00	€51.00	€135.00	€81.00	€99.00	€59.00	€150.00	€90.00	€110.00	€66.00
Son Vida	€94.00	€56.00	€66.00	€40.00	€108.00	€65.00	€76.00	€46.00	€120.00	€72.00	€84.00	€51.00
Son Quint	€86.00	€51.00	€60.00	€36.00	€99.00	€59.00	€70.00	€42.00	€110.00	€66.00	€77.00	€46.00

JUNIOR RATES (up to 18 years) - SON MUNTANER – SON VIDA – SON QUINT

	Rack rate		Hotel guest		Rack rate		Hotel guest		Rack rate		Hotel guest	
	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes	18 holes	9 holes
Son Muntaner	€59.00	€35.00	€43.00	€26.00	€68.00	€41.00	€44.00	€30.00	€75.00	€45.00	€55.00	€30.00
Son Vida	€47.00	€28.00	€33.00	€20.00	€54.00	€32.00	€38.00	€23.00	€60.00	€37.00	€42.00	€25.00
Son Quint	€43.00	€26.00	€30.00	€18.00	€50.00	€30.00	€35.00	€21.00	€55.00	€33.00	€39.00	€23.00

All rates are in Euros and per Green Fee. The respective VAT of 21% is included.

SPECIAL RATES

1) UNLIMITED GOLF RATE

The unlimited golf rate can be booked for a minimum of **4 days** on any of our golf courses, combined with a **minimum length of stay of 3 nights**. Unlimited golf packages (option A and B) cannot be combined. The chosen package is valid for the entire stay.

Per day one green fee may be booked in advance on any of our courses, a second green fee on the same day may only be booked on play date, and is subject to availability. The Unlimited Golf Rate can be purchased independently of the number of nights the client stays at the hotel. For example: 4 days unlimited golf and 7 nights stay in the hotel or 5 days unlimited golf and 4 nights stay in the hotel (the guest plays both on the check-in and check-out days as well).



UNLIMITED GOLF RATE	LOW	MID	HIGH
A) SON VIDA & SON QUINT	44€	51€	57€
B) SON MUNTANER, SON VIDA & SON QUINT	56€	65€	72€

Prices are per day and **incl 21% VAT**. UGOLF includes 100 complimentary range balls per person per day; please also see the **special terms & conditions for Golf Pro Groups**, stated below in this agreement.

2.) GREEN FEE PACKAGE RATES

GREEN FEE PACKAGES	LOW		MID		HIGH	
	RACK	HOTEL	RACK	HOTEL	RACK	HOTEL
3 GREEN FEE PACKAGE	252 €	185 €	291 €	213 €	323 €	236 €
5 GREEN FEE PACKAGE	404 €	287 €	467 €	331 €	519 €	368 €

Combination of rounds:

3 Green Fee Package: 1 x Son Vida, 1x Son Quint, 1x Son Muntaner.

5 Green Fee Package: 2 x Son Vida, 2x Son Quint, 1x Son Muntaner.

Combination of rounds may not be amended.

If the chosen package is between two different seasons, the cost of the first play date will be applied for the entire package.

3) TWILIGHT RATE

TWILIGHT RATE	LOW		MID		HIGH	
	RACK	HOTEL	RACK	HOTEL	RACK	HOTEL
Son Muntaner	70 €	54 €	81 €	63 €	90 €	70 €
Son Vida	56 €	47 €	65 €	54 €	72 €	60 €
Son Quint	51 €	43 €	59 €	49 €	66 €	55 €

This rate may be booked in advance. For rentals, the 9-hole price will apply.

TWILIGHT HOURS (AS OF)	
01.11.2017 - 25.03.2018	14:00 HRS
26.03.2018 - 30.04.2018	15:00 HRS
01.05.2018 - 30.09.2018	15:00 HRS
01.10.2018 - 28.10.2018	15:00 HRS
29.10.2018 - 31.12.2018	15:00 HRS



4) REPLAY RATE

REPLAY RATE	LOW				MID				HIGH			
	RACK		HOTEL		RACK		HOTEL		RACK		HOTEL	
	18H	9H	18H	9H	18H	9H	18H	9H	18H	9H	18H	9H
Son Muntaner	47 €	28 €	43 €	26 €	54 €	32 €	44 €	30 €	60 €	36 €	55 €	30 €
Son Vida	37 €	22 €	33 €	20 €	43 €	26 €	38 €	23 €	48 €	29 €	42 €	25 €
Son Quint	34 €	21 €	30 €	18 €	40 €	24 €	35 €	21 €	44 €	26 €	39 €	23 €

The “Replay” rate is available for those players who have played 18 holes on one of our 18-hole courses, and wish to continue playing on the same day in the afternoon, 9 as well as 18 holes. This rate is bookable in advance and valid for any of our 3 courses (meaning customer does not have to play the same course twice). For rentals, the 9-hole price will apply.

PRO GROUPS

For clients of golf pro groups, the green fee rates stated in this agreement will be applicable. Golf Pro’s will play complimentary on our golf courses when showing their valid license to the pro-shop staff. For unlimited use of the driving range facilities with unlimited balls, a **mandatory** supplement of **10€ per person and day** will be charged. This supplement will only be charged on the days that the driving range facilities are being used.

SON QUINT PITCH & PUTT

9 hole golf course, Par 3, located in Son Quint Golf Course (no handicap requested)

	Rack Rate		Hotel Guest	
	18 holes (2 x 9 holes)	9 holes	18 holes (2 x 9 holes)	9 holes
Adult weekdays (Monday to Friday)	€18.00	€13.00	€15.00	€10.00
Adult weekends/national holidays	€20.00	€15.00	€15.00	€10.00
Junior weekdays (Monday to Friday)	€12.00	€ 9.00	€10.00	€ 7.50
Junior weekends/national holidays	€14.00	€10.00	€10.00	€ 7.50

Important information (Son Quint Pitch & Putt only)

- * Please contact our reservations department for information about our national holidays
- * Junior rates are valid for golf players up to 18 years old.
- * The use of the Driving Range is not included.
- * No buggies allowed.
- * Rental clubs: € 5.00 (juniors and adults)
- * 18 hole green fee rate (2 times 9 holes)



All the green fee rate includes:

- Use of the driving range in Son Muntaner with 100 complimentary range balls. (Please also see the special terms & conditions for Golf Pro Groups, stated in this agreement)
- Complimentary bottle of water.
- Club cleaning after the round of golf on all three courses.

Son Muntaner – Cost of range balls (applicable for clients are playing at Son Quint, Golf Son Vida and Son Quint Pitch + Putt when the UNLIMITED GOLF RATE is not booked)

Range Balls	External customers	Hotel Guest	Validity
50	5 €	3 €	1 day
100	8 €	5 €	1 day
300	20 €	12 €	No limit
500	30 €	18 €	No limit
1000	50 €	30 €	No limit

Tickets of 50 and 100 balls are only valid on the day of purchase.

Flight exclusivity

In order to maximize the availability of our golf courses, as well as improving the pace of play, we cannot guarantee the exclusivity of flights with less than 4 players during **high season** periods.

In case of a flight with less than 4 players, Arabella Golf Mallorca reserves the right to add additional players to the flight.

If a group wishes to play in an exclusive group, we offer the option of paying a supplement per green fee not used (70% off the official rate), in order to guarantee the exclusivity.

SUPL/P.P.	LOW	MID	HIGH
GSM	35 €	41 €	45 €
GSV	28 €	32 €	36 €
GSQ	26 €	30 €	33 €

Rate incl. 21% VAT

Dress Code

Players must accomplish the required dress code.

Golf Son Muntaner & Golf Son Vida: Shirt with collar and sleeves, knee length tailored shorts or long trousers, golf shoes with soft spikes are recommended for safety, use of socks.

Golf Son Quint: shirts including t-shirts. Trousers, including jeans. Ladies are permitted t-shirt with no sleeves or collar.



HOLLOW TINING DATES 2018

Hollow tining of greens (3 days per course) in 2018 will take place on the following dates:

- Pitch + Putt: 31.05.2018
- Golf Son Quint: 28 + 29 + 30 May 2018
- Golf Son Vida: 4+ 5 + 6 June 2018
- Golf Son Muntaner: 11 + 12 + 13 June 2018

Hollow tining of fairways and chemical treatment in Summer (4 days per course, the first 2 days we close 9 holes, the 2nd two days the other 9 holes will be closed):

- Golf Son Muntaner: 23, 24, 25, 26 July 2018
- Golf Son Vida: 30 + 31 July 2018 and 1 + 2 August 2018
- Golf Son Quint: 6 + 7 + 8 + 9 August 2018

Hollow tining of greens (2 days per course):

- Golf Son Vida: 27 + 28 August 2018
- Golf Son Muntaner: 3 + 4 September 2018
- Golf Son Quint: 10 + 11 September 2018
- Son Quint Pitch + Putt: 12 September 2018

Hollow tining of fairways and chemical treatment in Winter (3 days per course):

- Golf Son Vida: 10 + 11 + 12 December 2018
- Golf Son Quint: 13 + 14 + 15 December 2018
- Golf Son Muntaner: 17 + 18 + 19 December 2018

The courses will be completely closed on the indicated dates. Son Vida Golf reserves the right to amend the dates, if required.

DISCOUNTS AFTER HOLLOW TINING

Discounts after hollow tining in May and June

- The first 3 days after hollow tining, 50% on the green fee rate.
- The following 4 days after these, a discount of 25% on the green fee rate will be applicable.
- From day 8 until day 14 after after hollow tining, a discount of 10% on the green fee rate will be applicable.

Discounts after hollow tining in September

- The first 3 days after hollow tining, 50% on the green fee rate.
- The following 3 days after these, a discount of 25% on the green fee rate will be applicable.
- From day 7 until day 12 after after hollow tining, a discount of 10% on the green fee rate will be applicable.

No additional discounts will be offered in Summer and Winter for the hollow tining of fairways and chemical treatment, since the quality of the course will not be affected after these improvement works.



Rentals

RENTALS	LOW		MID		HIGH	
BUGGIES	18H	9H	18H	9H	18H	9H
Son Muntaner	35 €	20 €	40 €	24 €	45 €	29 €
Son Vida	30 €	15 €	35 €	19 €	40 €	24 €
Son Quint	35 €	20 €	40 €	24 €	45 €	29 €
RENTAL CLUBS	18H	9H	18H	9H	18H	9H
Nike	30 €	17 €	35 €	20 €	40 €	25 €
Callaway	17 €	9 €	21 €	12 €	25 €	15 €
MANUAL TROLLEYS	18H	9H	18H	9H	18H	9H
Son Muntaner	8 €	6 €	9 €	7 €	10 €	8 €
Son Vida	6 €	4 €	7 €	5 €	8 €	6 €
Son Quint	6 €	4 €	7 €	5 €	8 €	6 €
ELECTRIC TROLLEYS	18H	9H	18H	9H	18H	9H
Son Muntaner	15 €	10 €	17 €	12 €	20 €	15 €
Son Vida	15 €	10 €	17 €	12 €	20 €	15 €
Son Quint	15 €	10 €	17 €	12 €	20 €	15 €

Handicap

The minimum handicap requested for playing on our golf courses are:

- Son Muntaner: gentlemen 36 / ladies 36
- Son Vida and Son Quint: gentlemen 54 / ladies 54
- Son Quint Pitch & Putt: no handicap requested

Kindly inform your customers that it is mandatory to show a handicap certificate at check-in.

Cancellation Policy

In case of cancellation with less than 24 hours or no-show, a 100% of the green fee cost will be applied. All subsequent pre booked starting times will be cancelled automatically.

Last update: 15.05.2017